

*Legal
Training For
International
Commerce*



**A TWO DAY
INTENSIVE TRAINING
COURSE**

WHO SHOULD ATTEND?

Drafting contracts in English is ideal for lawyers working in English as a foreign language who need to draft, explain or interpret contract clauses written in English.



**ADVANCED
CONTRACT
DRAFTING SKILLS**

Most international commercial agreements are drafted in English, irrespective of the nationality of the contracting parties.

With increasing globalisation, multinational agreements are becoming a common practice for most traders. However, international contracts remain a difficult and mysterious subject for business people as well as their lawyers.

We have developed an intensive two-day practical programme which focuses on the key drafting skills needed to create transparent and direct contracts that deliver on a legal and commercial level. The training will equip you with the skills necessary to effectively manage contractual pitfalls.

The programme will involve drafting exercises and will provide examples of “best practice”. The programme is aimed at lawyers, commercial managers, contract managers and anyone who has to draft, amend or update contracts.

The course will include an abundance of practical exercises throughout including restructuring and redrafting poorly drafted clauses.

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LAWGICAL
LEGAL TRAINING FOR
INTERNATIONAL COMMERCE

PROGRAMME

Introduction

- Purpose of formalising contracts
- Translating the business deal into contract concepts
- Formation of contracts
- Rules of contract interpretation
- Boiler plate clauses. The important but forgotten clauses
- Void and voidable contracts
- Endgame and remedial clauses
- Delay and default
- Force Majeure
- Non-waiver
- Termination
- Liquidated damages
- The Drafting process
- Ethical issues in Drafting
- Weasel words and expressions
- Reasonable and best endeavours
- Time is of the essence
- Adding value to the deal
- Who, What, When, Where, why, How and How Much?
- Types of risks
- Evaluating risks
- Methods to mitigate risks

CLOSE OF THE COURSE

CONTACT: INFO@LAWGICAL.LAWYER

Our Training Strategy is based on personalised learning: we aim to develop the competence of every delegate by actively engaging them in the workshops.

The aim of the course is to address the following key points:

- Understanding the purpose of written contracts
- Translating business deals into contract concepts.
- Understanding the differences between the formation of common law contracts and civil code contracts
- Applying the rules of interpretation of English contracts.
- Appreciating the importance of boilerplate clauses through role play.
- Deducing when a contract is void and when it is voidable
- Exploring endgame and remedial clauses.
- Drafting a simple contract
- Appreciating the importance of weasel words that could have a great impact on contract interpretation
- Learning and examining how to add value to a business deal agreements.
- Learn how to do troubleshooting in drafting.
- Analyse and case studies.

Our strategy is based on personalised learning, where we aim to develop the competence and confidence of every delegate by actively engaging them in the course. Using case studies and practical examples, the delegates will be provided with a thorough grounding in this field and will gain the confidence needed to understand authentic legal English vocabulary in a legal context.

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